Why do polls go wrong sometimes?

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Presentation

- Introduction
- "Polls go wrong" What does it mean?
- Data
- Characteristics of electoral systems
- Characteristics of electoral campaigns
- Attribution of causes
- Findings
- Conclusion

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Research

- There are instances where not one poll but all or almost all the polls published during a given electortal campaign go wrong.
- Usually, the polls have been right in previous elections and the failure of the polls appears as a shock.
- Terms used:
 - Failure of the polls, "A Nation of liars" (I. Crewe)
 - ◆ Polling debacle (P. Miller)
 - Catastrophe (C. Durand and all.)
 - ◆ Pollsters despair (H. Margetts)
 - Russian disaster (V. Shlapentokh)
 - "Black Sunday" of public opinion research (T. Bodor)

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Research

- 3 levels of explanation:
 - Methodology (coverage, sampling, weighting, adjustement, trattement of non-disclosers, etc.);
 - Socio-politics (characteristics of the campaign, of the parties, of the electoral system, etc.);
 - Sociology (relationship between socio-demographic caracteristics that are controlled for and voting intention is changing).

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"Polls go wrong" What does it mean?

- Two phenomena :
 - Systematic bias in estimation of vote share includes under/overestimation of :
 - The left or the right
 - Extremist parties
 - A black candidate or a woman
 - Wrong winner predicted
- Three possible situations :
 - All the pollsters err in the same direction
 - There is a lack of convergence between pollsters
 - There is suspicious unanimity among the pollsters

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Data come from

- The following data bases/journals (to date):
 - International Journal of Public Opinion Research (IJOR): spring 1998 to spring 2008.
 - World Political Science
 - International Political Science Abstract
 - Social Science Index
 - Sociological Abstract
 - AAPOR Conferences Programs : 2004 -to 2008
 - Political Studies: december 1994 to december 2008
 - Google scholar
 - Examples of terms used: election polls, election forecasting, election survey, election polling, pollsters faillure, russian election, nicaraguan election, unexpected results, unforseen results, etc.)
- Call to aapornetters in June 2008 giving 8 relevant replies pointing to or attaching specific articles or manuscripts.
- Articles/manuscripts written in English, French, Spanish and Italian were processed; references in other languages (bulgarian and czech) could not be read.

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Data comprise

- 51 articles pertaining to
- 39 elections, not including USA 2008 primaries and recent events in Switzerland,
 - 4 presidential (France, Nicaragua, Mexico, United States)
 - 35 legislatives
- In 15 countries
- More than 150 polls
- From at least 80 different pollsters
- 8 articles pertaining to the history of polls performance in a given country.

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Data

Evolution of cases

• 1940 -1959 : 2

1960 - 1969 : 4

1970 - 1979 : 3

• 1980 - 1989 : 2

• 1990 - 1999 : 14

• 2000 - 2009 : 12

• 1990 - 2009 : In emerging democracies : Portugal, Nicaragua, Mexico, Russia, Hungary

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Characteristics of electoral systems

Types of Electoral Systems

- Most countries use a form of proportional or mixed proportional type of election: Israel (list PR), Nicaragua, Denmark Portugal, Hungary (MMP), Scotland, Russia, Mexico, Italia, Ireland (STV), Australia.
- First past the post : GB, Canada
- Others: France (uninominal 2 rounds), United States (Electoral College)

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Characteristics of electoral systems

Legal aspects

Limits in publication of polls before election :

Countries	Ban public. polls (in days)
Canada	1
France after 2000	2
Spain	5
France before 2000, Portugal	7
Russia	10
Italia	15

- Elections generally held at fixed term.
- In 4 countries, GB, Canada, Ireland and Denmark, elections are called by the Head of State or the Prime Minister at his/her will within a certain period of time (5 years maximum)

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Characteristics of the electoral campaigns

- Political parties:
 - Number of major parties (37/39):
 - 2 major parties or coalitions = 22 elections
 - 3 major parties or coalitions = 9 elections
 - Multiple parties of quasi-equal importance = 8 elections
 - Quasi-equality in final election results between parties (36/39):
 - winner's lead 5% or less = 15 cases
 - winner's lead 3% or less = 12 cases
 - ◆ Presence of extreme right- or left-wing/populist candidates (21/39)
 - In 17 reported cases
- Voter volatility (7/39)
 - Stable voting intention = 3 elections
 - Unstable voting intention = 4 elections
- Level of participation (4/39) :
 - Turnout of 69 % and over = 3 elections
 - ◆ Turnout of 50% and under = 1 election

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Methodology: Coverage, sampling

Out of 44 articles :

- 20 mention non-response bias (7 countries)
- 17 mention quota related problems, outdated quotas, difficult to control or apply (4 countries, 14 on GB)
- 16 mention problems related to coverage, selection (9 countries)
- 3 mention small sample size

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Methodology: Estimation

Out of 44 articles:

- 9 mention problems related to adjustment/weighting: lack of, inaccurate, carried out according to subjective criteria (5 countries).
- ◆ 7 mention attribution of intentions to nondisclosers (inaccurate, proportional) (4 countries).
- ◆ 3 mention inaccurate likely voter model or lack thereof.

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Socio-politics: Campaign, voters, pollsters

Out of 44 articles:

- 28 mention late decision, late swing, switchers, volatility, ambivalence (9 countries)
- 20 mention spiral of silence, shame factor, lies (10 countries)
- 5 mention differential turnout
- 4 mention type of election
- 3 mention strategic voting, underdog, bandwagon
- 3 mention political influence on pollsters.

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Other

Out of 44 articles :

- 3 mention time between last poll and vote (may be due to ban)
- 4 mention mode of administration (face-toface/internet)
- 4 mention questionnaire related problems.

Out of 44 articles:

 Almost no mention of sociological causes: relationship between variables used for quotas and voting behavior, attitudes towards polls, impact of media, etc.

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Findings - 1

Where, when

- We heard more about the "big" catastrophes in the western countries (GB 1992, France 2002) but
- Since the '90s, a number of failures occurred, more than one each year, many in "emerging democracies" (Eastern Europe, Latin America) where
 - Polling is new to the population
 - The know-how has no historical basis
- Still, there are recent new "failures" in Western countries in different situations:
 - Primaries in the US, 2008
 - Referendum in Switzerland, 2009

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Findings - 2

Sampling, quotas

Quotas used when

- Telephone surveys are not considered possible
- Telephone surveys are used and the quota method is transferred from methods used for face-to-face before
- In Europe ?

Quotas sometimes seen as the culprits :

- Some variables used for quotas are very difficult to apply and control: Socio-professional category of the head of household (France); Social class (GB)
- The once strong relationship between the variables used for quotas -- particularly related to social class -and the vote has weakened since then.

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Findings 3

Whose fault is it?

- According to pollsters,
 - Failures happen when people
 - Change their mind
 - Decide at the last minute
 - Lie to pollsters
- According to academics,
 - Failures happen because of
 - Sampling, coverage, non response
 - Estimation, treatment of non disclosers, likely voters,...
- But it remains to be understood
 - How come polls in a given country gave good results for some time and then... go wrong. There has to be something chracteristic of a given campaign.

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Conclusion

- Polls failure as a combination of
 - Methodological problems that are or are not tackled...
 - Know how...(polls in emerging democracies)
 - Specific political aspects of some campaigns
 - Changing relationship between sociodemographics and political preferences.

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Conclusion

- Bad polls may have a substantial impact:
 - When more than two parties/candidates can win (almost equal) and either first past the post or 2-round: high strategic voting possible, based on polls (Blais et coll. 2003)
 - When they are used to decide when the election will be called: GB, Canada,...
- Can we foresee in which circumstances polls are likely to go wrong?

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